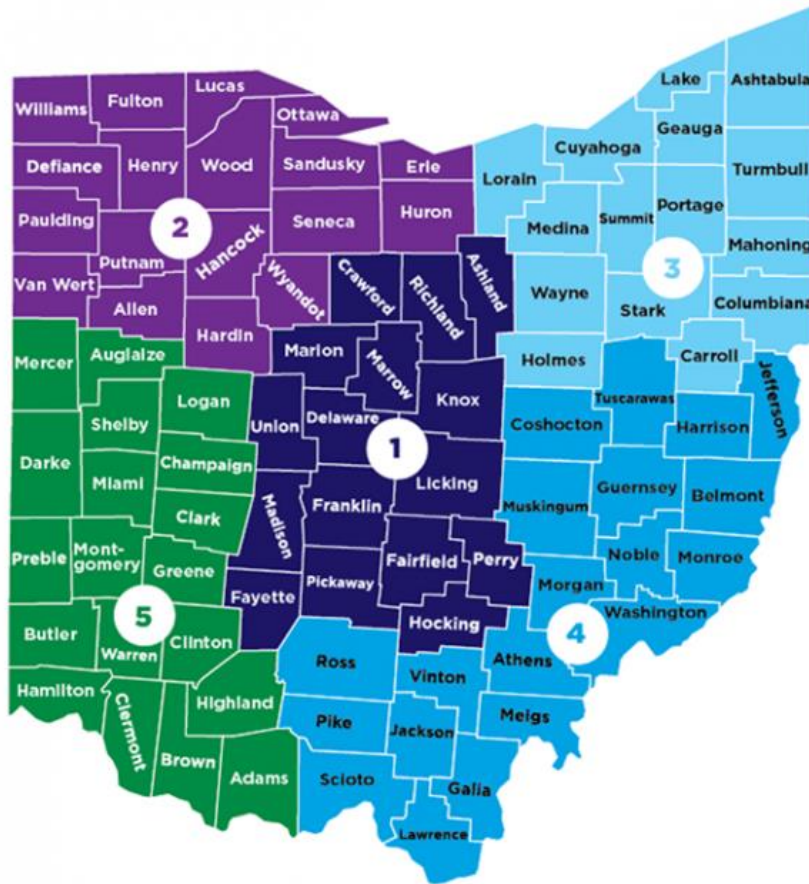




## District #5 Vice Presidents Meeting Report



### District #5 Vice Presidents

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More than 1,100 REALTORS from across Ohio gathered in Columbus for the Ohio REALTORS 108th Annual Convention & EXPO -- enjoying a perfect mix of networking and professional development opportunities with fun and excitement.

Attendees were able to debate timely issues, learn from top instructors, network with industry peers and work to “Build the Momentum” for a better tomorrow for the profession and property owners.

Our three-day gathering, Sept. 16-18, afforded us the opportunity to share laughs, pursue initiatives to improve the industry, hear from some of the country’s top educators and renew and develop friendships with peers.

The Capital City proved to be the ideal locale, with perfect weather, unbelievable hospitality and lasting memories.

The Ohio REALTORS 2019 Leadership Team was installed at a special ceremony, followed by a Havana Nights party.

Congratulations to the [2019 Leadership Team](#) of President Anjanette Frye, Dayton; President-elect Chris Reese, Columbus; and Treasurer Seth Task, Cleveland.

The Havana Nights event, along with a special auction of baskets containing remarkable gift packages prepared by President Tiffany Meyer, President-elect Anjanette Frye, Treasurer Chris Reese, 2019 Treasurer Seth Task, Chief Executive Officer Bob Fletcher, Chief Lobbyist Scott Williams and keynote speaker Leigh Brown raised more than \$37,000 for Ohio RPAC! Thank you to all who participated.

I’d be remiss if I didn’t extend a heartfelt thanks to our Convention Committee Chair Heather Dunn, Vice Chair Heather Zimmaro and their outstanding Committee members for their tireless effort in orchestrating a memorable event! Among the highlights:

- The industry honored [Ralph Mantica](#), of the Dayton REALTORS, with the 2018 REALTOR of the Year award, recognizing his outstanding contributions at the local, state and national levels...a shining example of what makes our profession great!
- Ohio REALTORS Past President [Darlene Breen](#), of Dayton, was presented with the 2018 Vincent T. Aveni Lifetime Achievement Award for her significant contributions to the real estate profession in Ohio.

- The organization's 2018 Phillip R. Barnes RPAC Achievement Award was given to [Brad Knapp](#), of Lebanon, for his unparalleled support and commitment to the organization's Political Action Committee.
- Ohio REALTORS presented its prestigious 2018 Excellence in Community Service Award to [Jamie Leach](#), of the Wayne-Holmes Association of REALTORS, for her remarkable work in improving her community via Lolo's Ark.
- [Darlene Mink-Crouse](#), of the Warren Area Board of REALTORS, was honored as the recipient of the 2018 Ohio REALTORS Distinguished Service Award.
- Ohio REALTORS honored the second graduating class of its Leadership Academy. [Congratulations to the 2018 class](#): Jennifer Allen, Lake & Geauga Association; Monica Bess, Heartland Board; Sarah Ford, Toledo Regional Association; Dennis Hitchcock, Guernsey-Muskingum Valley Association; Jan Jedlinsky, Columbus; Sarah Martie, Columbus; Jo-Ann McFearin, Akron Cleveland Association; Maura Schmitt, Dayton; Kathy Shiflet, Columbus; Tricia Tennyson, Columbus; and Brian Whitta, Heartland Board.
- The [Dayton REALTORS Young Professionals Network](#) was named the recipient of the Ohio REALTORS 2018 YPN Network of the Year Award.
- Congratulations to [Julie Larson](#), executive officer of the Youngstown Columbiana Association of REALTORS, for receiving the 2018 Association Executives Scholarship Award.
- Congratulations to all of the Ohio REALTORS President's Sales Club recipients who were in attendance and recognized for their outstanding efforts during a reception held in their honor. A special tip of the hat to the following teams and individuals who were recognized in our various categories as the [top recipient](#):
  - The top team in transaction credits earned – The EZ Sales Team, Keller Williams Greater Cleveland West
  - The top individual in transaction credits earned – Michael Boylan, Cuter Real Estate, Canton
  - The top team in dollar volume – The EZ Sales Team, Keller Williams Greater Cleveland West
  - And the top individual in dollar volume – Julie Back, Sibcy Cline, Cincinnati
- Directors approved the 2019 Operating Budget that helps maintain existing programs and services, incorporates new initiatives and provides financial stability to ensure our long-term viability of serving Ohio's real estate professionals.
- Attendees were able to obtain upwards of 12-plus hours of free continuing education credit that was made available on an array of topics. Top-notch, nationally recognized instructors, such as – Leigh Brown, Kristin Smith, Krista Clark, Tommy Choi, Chad Curry, David Greer, Sandra Butler, Debbie Jetter, Kyle Killebrew, Kristi Kennelly, Alec Hagerty, and Deena Zimmerman -- shared insights on the timely issues confronting the real estate marketplace.
- The [Tomorrow's Leaders Today](#) program, which was established more than a decade ago, attracted 26 rising stars within the real estate profession. These members, who were nominated by their Local Board/Association, received a complimentary Convention registration and participated in a number of special

events conducted specially for them. This is a great way of attracting future leaders to the state Association.

- Directors unanimously approved a resolution honoring the Ohio REALTORS Chief Executive Officer Bob Fletcher, who is retiring at the end of the year, for his lasting contribution and dedicated service to improving the state's real estate industry for the past 27 years.
- The Board of Directors elected John Lynch, of Cleveland, to serve as 2019-2021 NAR Director.
- It was announced that Ohio REALTORS long-standing support of the REALTORS Political Action Committee remains strong. The current campaign has attained investments of more than \$808,000. In addition, 29 Local Boards/Associations were honored for their outstanding support of RPAC so far in 2018. The campaign continues through December 1. Finally, a pair of leading political pundits, Kyle Kondik, managing editor of Sabato's Crystal Ball, and Neil Newhouse, partner and co-founder of Public Opinion Strategies, provided insights on the current political landscape at the annual RPAC Recognition breakfast.
- The Board of Directors presented the following Boards/Associations with the "Certificate of Merit" for their outstanding community service projects: Akron Cleveland Association, Columbus REALTORS, Delaware County Board, Medina County Board, Springfield Board, and Wayne-Holmes Association.
- Directors unanimously approved the final reports of the Global Advisory Committee Presidential Advisory Group (as amended by the Executive Committee) and the RPAC Programs Task Force.
- A host of Policy Amendments were approved.
- Directors agreed to join the Nationwide Ohio Opioid Education Alliance, a coalition of partners committed to raising awareness about the state's opioid crisis.
- The Nominating Committee put forth the following candidates for elected office within the organization (to be voted on at the 2019 Spring Legislative Conference):
  - 2019 Treasurer: John Mangas, Toledo Regional Association
  - District Vice Presidents (2020-2021): District 1 – John Royer, Columbus; District 2 – Tim Stanford, West Central Association; District 3 – Noreen Marlowe, Lake & Geauga Area Association; District 4 –Rick DeLuca, East Central Association; District 5 – Charlie Foster, Cincinnati Area Board, and Lori Fulk, Springfield Board.
- Our sold-out EXPO featured hundreds of companies offering products and services designed to help REALTORS succeed in today's ever-changing marketplace. Special thanks to the Ohio Association of Community Colleges for their premier support of the event.
- Finally, the Association thanked the chairmen of its Committees and Forums for their outstanding work throughout the year, including:
  - Appraisal – Guy Wesselkamper
  - Association Executives – Jennifer Zeller
  - Business Technology – Joey Marino, III

- Commercial/Industrial – Andy Mills
- Communications – Sara Riesen
- Convention – Heather Dunn
- Distinguished Service Award – Georgiana Nye
- Enlarged Legislative – John Mangas
- Equal Opportunity – Norwood “Buzz” Thomas
- Finance – Anjanette Frye
- Global Business Alliances – Seth Task
- Leadership Academy Advisory – Gloria Cannon
- Legal Action – Kevin Kelly
- Legal Issues – Suzie Roselius
- Legislative Steering – John Mangas
- Local Government Forum – Gloria Cannon
- MLS Forum – David Freitag
- My REALTOR Party – Sara Calo
- Nominating – Sara Calo
- Past Presidents Advisory – Greg Hrabcak
- Political Activity & RPAC Fundraising – Lisa Stewart
- Products & Services – Sue Graham
- Professional Development – Mic Gordon
- Professional Standards Forum – Fred Troyer
- Property Management & Investment – Allan Pintner
- Research Advisory – Melissa Utterback
- RPAC Trustees – Chris Hall
- Scholarship Selection – Jeanie Bates
- Strategic Planning – Jim Fox
- Young Professionals Network – Dan McQuillen

As you can tell, activity at the Annual Convention was abundant -- from start to finish. The tremendous turnout -- in an active marketplace -- is a testament to the vibrancy and importance of the REALTOR organization throughout Ohio.

Ohio REALTORS will continue working toward its goal of ensuring that members are given the necessary tools to succeed in the every-changing marketplace.

Thanks for your continued support!